



Every Home for Christ, headquartered in Colorado Springs, CO, is an international mission organization focused on the Great Commission. We systematically reach the lost by going home to home with the Gospel in over 130 nations, and disciple all new believers that come to Christ. We have reached more than 3 billion homes with the Gospel and have seen over 150 million people respond to the Gospel.

Partner Development Representative

Location: Colorado Springs, CO

Status: Regular, Full-time

Responsibilities

- Maintains a personal relationship with Jesus Christ. Is a consistent witness for Jesus Christ, maintains a courteous, Christ-like attitude in dealing with people within and outside of Every Home for Christ.
- Adheres to the Biblical standards of moral conduct, EHC vision statement, EHC statement of faith, EHC's Employee standards and policies, EHC's Covenant of Harmony and upholds Every Home for Christ's ministry in prayer.
- Through Spirit-led prospecting, open doors to local, national, and global networks to further the mission of EHC.
- Build and maintain personal relationships with major donors and potential major donors with the focus on securing funds for EHC mission; maintaining all relationships following EHC principles and values
- Manage caseload of over 200 major donors and prospects
- Create individual plans for each donor/partner; providing specific goals for each
- Acknowledge all donations and pledges by written correspondence or other means
- Recruits major donors by informing prospective donors of the ministry and vision of EHC ("cold calling")
- Maintain accurate and up-to-date donor contact and biographical information
- Maintains a current knowledge of accurate statistics from the field
- Conduct donor visits across the US to enhance relationships
- Plan and lead donor visits domestically and internationally
- Assist in the development of goals and strategies for department
- Responsible for the planning and execution of donor events
- Prepares regular reports of activities relating to major Donor Development and provides ROI tracking

Qualifications:

- Has a personal relationship with Jesus Christ
- Firm believer in the power of the printed Gospel, the Every Home for Christ methodology and the mandate of the Body of Christ to make disciples
- Strong passion for evangelism, discipleship, prayer
- Bachelor's Degree and at least 5 years of donor development experience
- High level of ethical standards, confidentiality and discretion
- Devotion to and passion for connecting people with the mission of EHC
- Highly organized and ability to be flexible
- Ability to work with others under tight deadlines
- Strong interpersonal communication skills; ability to work in Raiser's Edge or similar
- Experienced frequent traveler
- Travel requirements: up to 50% of the year

Base pay will depend on experience.

To Apply:

In order to be considered, please provide the following:

- **Required** - Complete application online www.ehc.org/employment

The above statements are intended to describe the essential functions of this job. It may be necessary for a person to perform other tasks as needed.